

Accutech

Accutech is a wholesale distributor of data storage media, consumer electronics and imaging supplies. With warehouse locations on the east and west coasts, Accutech is positioned for your success! Although Accutech is the largest distributor of Back up tape in the United States, they also stock a broad offering of other products including CD/DVD/BLU-Ray, Flash Media, HDD/SSD products as well as OEM and compatible imaging supplies. Accunet, Accutech's customer web site, is a wealth of product information providing real time pricing, inventory levels, online ordering and shipment tracking. For more information, please visit Accutech's web site at www.accutechdata.com/cnetchannel



- ✓ File Support
- ✓ Availability

Arbitech

Arbitech is the nation's largest independent stocking distributor of IT hardware, ranging from data center infrastructure to corporate electronics product. Centered around a team of elite buyers, we closely monitor market trends, predicting product shortages and take inventory positions based on those predictions. Our market awareness and strategic sourcing ability allow us to offer customers an advantage they otherwise would not have. Since we aren't hand-cuffed in our sourcing efforts, or our pricing structure, Arbitech is able to offer discounts of 10-25% below distributors like Ingram, D&H and TD Synnex. Arbitech supports 20 different product categories and over 35 brands. You will find a full list of our catalog here: [Products \(arbitech.com/products\)](http://Products(arbitech.com/products)). For more information, please visit our website at arbitech.com, or call 1-800-ARB-ITEC.



- ✓ File Support
- 🇨🇦 Available in Canada

Arlington Industries

ARLINGTON is a national wholesale distributor of imaging supplies, hardware, media, and office products as well as the provider of managed print services, digital marketing solutions, and sales training programs. ARLINGTON ships orders from six distribution centers spanning coast-to-coast in California, Texas, Illinois, Pennsylvania, Georgia, and North Carolina. Featuring same-day shipping with one or two-day throughout the United States, ARLINGTON also provides blind drop-ship and custom-labeling services that enable resellers to leverage their six distribution centers as their own virtual warehouses. ARLINGTON considers itself a "one-stop-shop" for today's top OEM brand imaging supplies as well as their own NXT Premium Replacement Supplies for those looking for alternative supply options. ARLINGTON provides e-commerce through their 24/7 eStorefront as well as custom EDI and ECI eAutomate online transactional services. Their ArliAdvantage Rewards Program offers resellers additional rewards through their everyday purchases with ARLINTON. You can visit ARLINGTON online at www.arli.com



- ✓ File Support
- ✓ Availability
- ✓ Electronic Ordering*

Arrow ECS

Arrow Enterprise Computing Solutions, a business segment of Arrow Electronics Inc. [NYSE: ARW], provides enterprise and midrange computing products, services and solutions to value-added resellers, system integrators, and independent software vendors. They offer resources such as presales technical support, business intelligence services, professional services, customized configurations, order management (PRM), marketing services, demand generation, flexible financing and many other offerings that simplify your business, identify new markets and increase sales. Our ChannelOnline relationship is focused on x86 technology and supports IBM System xT and HP ISS products exclusively. For more information on Arrow ECS, visit <http://ecs.arrow.com>



File Support

B2X Global

B2X Global is the Strategic IT Distributor for resellers and that value customer experience, gross margins and efficiency. Solution providers that work with B2X Global find they gain the ultimate compliment to their channel strategy. Holding a unique position within HPE's supply chain, B2X is best known for its ability to speed up delivery times & clear hurdles that traditionally hold back Partners from executing. For more information, please visit: www.b2xglobal.com



File Support

Black Box Corporation

Black Box Corporation (NASDAQ: BBOX) is a trusted provider of comprehensive communications and infrastructure solutions. As a value-added reseller of platforms and applications from the industry's top manufacturers, and a provider of our own line of technology products and services, we design, build, and maintain today's complex voice and data networks. Headquartered in Lawrence, Pennsylvania, Black Box Network Services has the largest footprint in the industry, with 194 offices in 141 countries. With nearly 4,300 Team Members worldwide, we serve more than 175,000 clients in every major industry sector. For more information on Black Box, visit www.blackbox.com



File Support

BlueStar

BlueStar is the fastest growing distributor of POS (Point-of-Sale) and AIDC (Automatic Identification and Data Collection) products with offices throughout the U.S.A., Latin America and Canada. BlueStar is committed to working exclusively with Value Added Reseller (VAR) partners to help deliver the finest point of sale and warehousing hardware and software solutions in the world. For more information on BlueStar, visit www.bluestarinc.com



File Support

Availability

Available in Canada

Electronic Ordering*

Climb Channel Solutions

Climb Channel Solutions is the leading Value-Added Distributor supporting emerging and disruptive technologies as they grow their channel strategy. We provide a team and resources that assist anywhere from accelerating partner growth, enhancing marketing initiatives, and championing our technologies everyday to our reseller community. To learn more go to: <https://www.climbcs.com/resellerapp>



- ✔ File Support

Core3 Technologies

Core3 Technologies is the leading Value Added Distributor of computer hardware and networking equipment in the U.S. The company provides customers access to millions in excess inventory and strategic drop shipping from bi-coastal distribution centers. Through exceptional service and reliability, the company has developed strategic partnerships with hundreds of VARS nationwide. For more information, visit Core 3's website at www.core3tech.com, or call 949.529.5377.



- ✔ File Support

D&H Distributing

With decades as the leading technology company in the nation, D&H is focused on bringing the latest SMB and home solutions to providers across the nation. Our offering spans infrastructure, office, mobile and living applications to resellers serving businesses, institutions and consumers. D&H brings end-to-end service and support to our clients with the experience of tenured account-dedicated reps, a team of solution technologists, and brand and pre-sales specialists. Our loyalty-based Incentives rewards program and flexible finance options bring our clients the most in purchasing power. D&H offers fast and accurate shipping from our strategically located distribution centers across the country including Harrisburg, Pa, Chicago, IL, Atlanta, GA, and Fresno, CA. New customers can set up an account for free by visiting www.dandh.com or calling 800.340.1001.



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Dell Premier

Dell Premier Partners, authorized by Dell, can enjoy the following integration features with ChannelOnline: Connect to and shop a complete line of fully customizable business-class products, software & accessories on Dell's Portal; Set company-wide standards for product configurations, custom services and shipping options and purchase at your organization's negotiated rate; Prepare system configurations and bring them back into your ChannelOnline Quote; Procure items directly with Dell Premier with a ChannelOnline PO for repeat or future purchase at a later date. To learn more about Dell Premier, visit (<https://www.dell.com/learn/us/en/04/premier>)



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The Douglas Stewart Company

The Douglas Stewart Company, a leading education distributor specializing in technology, education software, and supplies, links more than 300 manufacturers with over 4,500 academic resellers in the United States and Canada. With a solid focus on the demand for STEM/STEAM, makerspace, and edtech solutions, the company represents a strong ecosystem of products and vendors to assist in the evolution of the digital classroom. The Douglas Stewart Company's exceptional knowledge of the education marketplace and holistic array of solutions and services add value to its business by focusing on innovation and the support of its customers. Founded in 1950, The Douglas Stewart Company is a privately held business. Additional information can be found at www.dstewart.com



- ✔ File Support

Essendant Inc.

Essendant Inc. is a leading supplier of workplace essentials, with 2014 net sales of \$5.3 billion. Previously, Essendant was known as Azerty, United Stationers. Today, Essendant includes in their portfolio several businesses: LagasseSweet, ORSNasco, Medco and CPO. The Company stocks a broad assortment of over 160,000 items, including technology products, traditional office products, janitorial and breakroom supplies, office furniture, industrial supplies, and automotive aftermarket tools. The Company's network of 74 distribution centers enable the Company to ship most products overnight to more than ninety percent of the U.S. and major cities in Mexico and Canada. Visit essendant.com for more information.



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Exertis

Our core business is the distribution of products and services from the world's leading and emerging technology companies. Some 2,400 of them. Many of them such as Samsung, Microsoft, Dell EMC and Google are well-known and respected brands. We sell and distribute their products, solutions and services through a network of more than 50,000 resellers and retailers, globally, who in turn sell these to consumers, small businesses and large corporations. We specialise in a number of technology areas including: consumer, mobile, business, AV, enterprise and IT supplies. Indeed, we play a vital role in ensuring that the technology products we use at home, at work, at leisure and on the go are brought to life. Learn more at <https://www.exertis.com/>



- ✔ File Support

HM Cragg

HM Cragg offers quality power solutions to customers in support of their critical power systems and applications. Philosophy - "We strive to manage our business using servant-leadership principles as we meet the needs of our employee-owners, suppliers, customers, and the public." To become a valued customer, visit <https://www.hmcragg.com/>



- ✔ File Support

Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 100 countries and is the only global IT distributor with operations in Asia. ChannelOnline is an Ingram Micro Certified E-Commerce Partner. For more information on Ingram Micro, visit www.ingrammicro.com



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Jenne, Inc.

Jenne, Inc. is a leading value-added distributor of business telephony, data, audio and video conferencing, and security technology products, including equipment and software for the SMB and Enterprise markets. Jenne is committed to providing installers, dealers and resellers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support, plus ongoing sales and technical training. For more information on Jenne, call toll-free at (800) 422-6191 or visit www.jenne.com



- ✔ File Support

PNH

PNH Technology is a leading distributor of server, storage, networking, and laptops. We currently have over \$10 million in inventory. With our quick response time and deep savings, we can help you win more opportunities. We sell new retail, refurbished and EOL product. For most orders we offer free configuration and ground shipping. We want to partner with you. For more information on PNH Technology, visit www.pnhtech.com or call 949-438-3925.



- ✔ File Support

ScanSource

Integrated ScanSource as a supported supplier with basic catalog and pricing support. ScanSource, Inc. (NASDAQ: SCSC) is a leading international distributor of specialty technology products, focusing on point-of-sale (POS) and barcode, communications and physical security solutions. ScanSource's teams provide value-added services and operate from two technology segments, Worldwide Barcode & Security and Worldwide Communications & Services. ScanSource is committed to helping its reseller customers choose, configure, and deliver the industry's best products across almost every vertical market in North America, Latin America and Europe. Founded in 1992, the Company ranks #711 on the Fortune 1000. For more information, visit www.scansource.com



- ✔ File Support
- ✔ Availability

Supplies Network

Supplies Network is a national wholesale distributor offering a comprehensive line of imaging supplies, equipment, parts and thermal print products from over 80 leading manufacturers including HP, Lexmark, Xerox, Brother and most other major brands. Its award-winning Managed Print Services program offers a compelling array of services designed to minimize operational expense and risk while increasing profitability. Drop-ship orders feature reseller branding with available marketing messaging and reach 99% of customers within 1-2 days. Supplies Network is the single source for your imaging business. Visit www.suppliesnetwork.com for more information.



- ✓ File Support
- ✓ Availability

Synergy Associates

Join Synergy's Value Incentive Program (VIP) - an exclusive opportunity for qualified customers to earn 3% cash back. Synergy Associates, an authorized distributor of HPE and Dell Technologies, specializes in configure-to-order (CTO) solutions, backed by OEM warranties. Partner and Resellers benefit from customization expertise, product availability, cost-effective IT solutions and commitment to quality. Adding Synergy as a supplier-partner will enhance business outcomes, customer experience and profitability for HPE and Dell resellers on ChannelOnline. Synergy Associates | 888-763-9920 / 763-383-9920 | <https://synllc.com/channelonline> | channelonline@synllc.com



- ✓ File Support

TD Synnex

TD SYNnex (NYSE: SNX) is a leading global distributor and solutions aggregator for the IT ecosystem. We're an innovative partner helping more than 150,000 customers in 100+ countries to maximize the value of technology investments, demonstrate business outcomes and unlock growth opportunities. Headquartered in Clearwater, Florida, and Fremont, California, TD SYNnex's 23,500 co-workers are dedicated to uniting compelling IT products, services and solutions from 1,500+ best-in-class technology vendors. Our edge-to-cloud portfolio is anchored in some of the highest-growth technology segments including cloud, cybersecurity, big data/ analytics, IoT, mobility and everything as a service. TD SYNnex is committed to serving customers and communities, and we believe we can have a positive impact on our people and our planet, intentionally acting as a respected corporate citizen. We aspire to be a diverse and inclusive employer of choice for talent across the IT ecosystem. Learn more at <https://www.tdsynnex.com/na/us/>




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Westcon-Comstor-SYNNEX

Westcon-Comstor Americas, a SYNNEX Corporation company, operates in North and Latin America and focuses in security, collaboration, networking, and data center. Their expert technical knowledge and industry-leading partner programs are designed to keep partners at the forefront of their markets to drive business and growth. All ChannelOnline information for Westcon-Comstor vendors is now available through SYNNEX's ChannelOnline feed. Visit www.westconcomstor.com



 File Support



ChannelOnline

Join our supplier program today.

The ChannelSupply program enables suppliers and their products to be integrated into ChannelOnline™ and made available for sale by multiple resellers. By becoming a ChannelSupply partner, distributors extend their reach to hundreds of companies, approximately 3,200 VAR professionals, and thousands of end customers, daily. Increase sales by publishing your product catalog, offering real-time pricing and availability information, and receiving electronic orders in a controlled, cost-effective manner that makes it easier for both you and your customers to conduct business.

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