



This message is sent to you by the Foodservice division of The McLane Company

March 2017

Dear Supplier,

McLane Foodservice's partner in the Global Data Synchronization Network (GDSN) is 1WorldSync, a GDSN certified data pool. In the near future, we will be asking all our suppliers to leverage this efficient method of sending and maintaining your product data for McLane Foodservice by utilizing the data synchronization via the GDSN.

How is McLane Foodservice using the GDSN data?

Some of the data will be reviewed (initially) and entered in our internal systems. These values will be used in purchase order generation as well as for loading our outbound delivery trucks. Accurate values will allow us to maximize truck capacities, thereby reducing overall costs. As our suppliers become 'certified' and data is confirmed to be accurate, we expect to be able to sync the data, eliminating the need to manually review and enter into our systems. We will also be able to publish data (such as allergens, kosher designation, etc.) to our customers.

What is our expectation of suppliers?

- Suppliers will be asked to publish the product data via the GDSN to McLane Foodservice within the timeframe provided
- We will contact you with the next steps in the near future
- In the meantime, prepare your data to be published to McLane Foodservice via the GDSN
 - McLane Foodservice will require Foodservice Phase 1 and Phase 2 attribute information
 - In addition, We will also request you to publish the below attributes
 - minimumOrderQuantity
 - MinimumTradeItemLifespanFromProduction
 - MinimumTradeItemLifespanFromArrival
 - tradeItemTemperatureInformation/minimumTemperature
 - tradeItemTemperatureInformation/maximumTemperature
 - additionalTradeItemIdentificationValue

Do you need to publish your data to McLane Foodservice if you are already publishing to McLane Retail?

The two business divisions of The McLane Company – Foodservice and Retail work independently. Therefore, McLane Foodservice suppliers are requested to publish their product data to McLane Foodservice GLN directly.



If you have additional questions please call 1WorldSync Customer Support at +1 866.280.4013, or email businessdevelopment@1worldsync.com.

Thank you in advance for your support and cooperation; we look forward to collaborating with you on this important initiative.

Sincerely,

Sandy DeWitt
Procurement Systems Manager